




What Works For African Smallholders: Input Use and Market Development In The Context of Limited Credit Markets

Contributions from Researchers at:
Michigan State University
International Fertilizer Development Center
International Food Policy Research Institute
Cooperative League-USA
U.S. Agency for International Development
The World Bank

June 5, 2003 (8:30 am.- 4:30 pm.)
Horizon Room, International Trade Center,
Ronald Reagan Center,



• 8:45- 9:00 am Welcome and Review of Objectives:

- 1) Share recent research results/policy dialogue work
- 2) Discuss future work and needed research/policy dialogue

Background articles:

- IFDC. A Strategic Framework for African Agricultural Input Supply System Development. Copies to be available at the workshop
- Towards a Strategy for Improving Agricultural Input Markets in Africa Valerie A. Kelly, Eric W. Crawford, Julie A. Howard, Thomas Jayne, John Staatz, and Michael T. Weber. 1999.

Yellow card= 1 min Red card=stop



•9:00-9:15 Comments on Patterns and Trends in Fertilizer Use in Africa.

Dr. Thomas Jayne, MSU. (10 minute presentation, 5 min clarification/discussion)

Main article:

- Fertilizer Consumption Trends In Sub-Saharan Africa. T.S. Jayne, Valerie Kelly, and Eric Crawford. 2003.



•9:15-9:45 am. IFDC Experience With Input Action Plans in Selected African Countries.

Dr. Ian Gregory IFDC (20 min max presentation and 10 min clarification/discussion)

Main article:

- An Action Plan for Developing AIMs: Evidence From Africa. Powerpoint by B. L. Bumb




•9:45-10:15 am MSU-FS II/III Experience/Importance of Profitability Analysis of Input Use in African Countries.

Dr. Val Kelly (20 min max presentation and 10 min clarification/discussion)

Main article:

- Agricultural Input Use And Market Development In Africa: Recent Perspectives And Insights. Valerie A. Kelly, Eric W. Crawford, and T. S. Jayne. 2003.



•10:15-10:30 am

Coffee Break

•10:30-11:00 am IFPRI Review of Experiences from Asia: Possible Lessons for Africa.

Drs. Michael Johnson and Shenggen Fan, IFPRI.
(20 min max presentation and 10 min clarification/discussion)

Main article:

•The Role of Intermediate Factor Markets in Asia's Green Revolution: Lessons for Africa? By Michael Johnson, Peter Hazell and Ashok Gulati. Draft for comment version of 2003 AAEA paper.

•11:00-11:30 am MSU FS II/III Case Study Findings on Opportunities to Reduce Input Marketing Costs.

Dr. Thomas Jayne (20 min max presentation and 10 min clarification/discussion)

Main article:

•Fertilizer Subsector Development: A Comparative Analysis of Ethiopia, Kenya and Zambia by Jayne, et. al. Draft Food Policy chapter for comment.

•11:30-11:45 am Agriculture Credit/Rural Finance Insights from June 2-4, 2003 USAID/BASIS/WOCCU Conference on Sustainable Financial Services for Rural Economies.

Dr. Marty Hanratty-AID/EGAT.
(10 minute summary, 5 minutes clarification)

Main Papers

•Rural Finance Conference Agenda

•11:45-12:30 am Open Discussion, with Focus on Questions, Insight & New Approaches to Facilitating Profitable Input Use and Market Developments That are Smallholder Friendly.

•12:30-1:30 pm. Lunch: Food Court, RRB or Elsewhere

•1:30-3:00 pm Panel: Coordinating Output Marketing, Input Supply, and Agricultural Credit Under Market Reform Conditions.

(8 minute presentations each, then open discussion.

(Patrick Labaste, WB, Mali cases, David Tschirley, Zambia and Mozambique, John Baffes WB, Tanzania, Alex Serrano, CLUSA Mali and Mozambique)




•3:00-3:15 pm **Following Markets: Briefs on MSU and IFDC market information experiences**

Drs. John Staatz and Ian Gregory

•Mali's Market Information System: Innovative Evolution in Support of a Dynamic Private Sector. Niama Nango Dembélé, et. al. 2000.

•IFDC African Fertilizer and Market Information Website




•3:15-3:45 pm **New insights from The World Bank: "Modernizing Africa's Agro-Food Systems: Analytical Framework and Implications for Operations"**


Dr. Patrick Labaste, WB. (20 min max presentation and 10 min clarification/discussion)

Main Article

•Modernizing Africa's Agro-Food System: Analytical Framework and Implications for Operations by Steven Jaffee, et.al.. 2003



•3:45-4:25 pm
Open Discussion: Tie Together the Topics of the Day With Primary Objective of Discussing Future Work and Needed Market Development & Coordination Topics and Needed Research/Policy Dialogue to Facilitate Smallholder Friendly Growth Paths.



•4:25-4:30 pm

Wrap Up & Thank You