

## **Multi-Country Review of Cotton Sector Reform**

*Zero Draft* Program for Phase One Workshop

31 October – 2 November, 2006

### **Day One (Tuesday, 31 October)**

- 8:30 – 8:50 Report from “An International Conference on Cotton: The Next Steps for Africa”, held October 26, 2006 in Washington (Mary Barton-Dock, Sector Manager, ESSD Africa, World Bank)
- 8:50 – 9:05 Review of overall objectives of the effort, status of Phase 2, and timing (Labaste)
- 9:05 – 9:25 Survey results on cotton quality (Estur; 15 min presentation, 5 discussion)
- 9:25 – 11:00 Zero draft presentations for SEA (20 min + 10 min discussion each)
- Mozambique (Boughton)
  - Tanzania (Poulton)
  - Zambia (Tschirley)
- 11:00 – 11:15 Coffee break
- 11:15 – 1:00 Continuation of Zero draft presentations for SEA
- Zimbabwe (Poulton)
  - Uganda (Baffes)
  - Thoughts on common themes, researchable issues, and key empirical holes in SEA (Tschirley)
- 1:00 – 2:00 Lunch (cafeteria, in-house?)
- 2:00 – 3:15 Zero draft presentations for WCA (20 min + 15 min discussion each)
- Mali (Gergely/Estur)
  - Burkina Faso (Gergely/Estur)
- 3:15 – 3:30 Coffee break
- 3:30 – 5:15 Continuation of Zero draft presentations for WCA
- Benin (Gergely/Estur)
  - Cameroon (Gergely/Estur)
  - Thoughts on common themes, researchable issues, and key empirical holes in WCA (Tschirley)

## Day Two (Wednesday, 1 November)

- 8:30 – 9:10 Summary and synthesis from first day: key empirical holes and high priority researchable issues in a second phase (Poulton and Tschirley; 20 minutes presentation, 20 minute discussion)
- 9:10 – 10:10 Sector efficiency and farm level pricing: presentation by Gerald Estur of the pricing model he has applied in several countries (30 minutes presentation and 30 minutes discussion)
- Can this model be usefully applied in countries where we are unable to get detailed cost information from ginners? Will it allow reasonable judgments about how efficiently firms are operating and how competitively they are fixing prices to farmers? This might be especially useful in market-based, concentrated systems such as in Zambia; also in regional monopoly countries such as Mozambique and Uganda where government needs to be involved in price setting.
- 10:10 – 10:30 Comments by external reviewers who attended first day: thoughts on key issues they see emerging and anything we are missing (J. Nash/J. Dana, ARD, the World Bank, to be confirmed)
- 10:30 – 10:45 Coffee break
- 10:45 – 12:00 Open discussion on a) emerging cross-country and cross-region themes, b) holes in our analyses and c) high priority researchable issues in a second phase
- 12:00 – 1:00 Lunch
- 1:00 – 2:15 Break-out sessions for working groups
- Two groups, one for SEA and one for WCA. Each group needs a mix of SEA and WCA experts
  - Objectives:
    - o Develop proposals for 1) countries to receive follow-up visits, 2) key issues to be investigated in each country, 3) specific data to be obtained, 4) key local stakeholders to be involved, and 5) type of outreach to be conducted in each country
- 2:15 – 3:30 Presentation and discussion of Phase 2 proposals with whole group
- 3:30 -- 3:45 Coffee break
- 3:45 -- 5:00 Working groups, session 2. For each country:
- Revise proposal based on feedback from group
  - Develop work plan and budget

- Workplan should specify local counterpart organizations and outreach, in addition to calendar of tasks
- Budget need not specify all dollar values now, but should specify person days needed for each task and other costs such as travel and per diem, in-country assistance, etc.

**Day Three (Thursday, 2 November)**

8:30 – 10:00 Presentation of work plans and budgets from final session of Day Two

10:00 – 11:00 Discussion, review and revision

11:00 – 12:00 Any Other Business

- Outreach plans in DC, case study countries, elsewhere (EU/Brussels?)
- Thematic paper