

# Increased Regional Trade: Opportunities and Issues - Zambia

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## Outline

- Status of regional trade for horticultural produce
- Management of the constraints in regional trade
- Strategies at regional level

# [1] Status of regional trade for horticultural produce (1)

Data on values of exports to all the markets?



Source: Zambia Development Agency

# [1] Status of regional trade for horticultural produce (1)

Are there National Organizations addressing main issues on horticulture regional trade?

- Zambia Development Agency (ZDA) which is part of Ministry of Commerce Trade and Industry has departments dedicated to domestic and foreign trade issues on horticulture
- Zambia Export Grower's Association serves the interests of its members on exports some of which are in regional markets
- Cross Border Traders Association (CBTA) to serve the interests of small cross border traders

## [1] Status of regional trade for horticultural produce (2)

- ❑ Are there national programs that have been put in place to enhance the regional trade of horticultural produce?
  - COMESA Simplified Trade Regime (STR) which overcomes problems in proving good originality and if from member states goods are not subject to duty (at Zambia-Zimbabwe, Zambia-Malawi Borders)
  - ZDA and its Corporating Partners in export promotion and market access have launched the first ever Zambia Export Product Catalogue

## [1] Status of regional trade for horticultural produce (3)

- ❑ National data base consolidation
  - Database existing at Central Statistics Office, primarily collected by the Zambia Revenue Authority for Government revenue purposes
  - Ministry of Agriculture & Cooperatives =>data relating to trade through applications for import and export permits. However, an electronic database is not available yet
- ❑ Are there University Faculties / Research Institutes with specialists dedicated to the topic?
  - The University of Zambia, Natural Resource Development College and Zambia Research Institute do train student on horticulture
  - However, Food Security Research Project, has been doing applied research for 5 years on domestic and regional trade perspective

## [2] Management of the constraints to regional trade

- ❑ Is there local expertise that can identify and characterize specific constraints?
  - Expertise is available but there appears to be lack of commitment at strategic policy level
- ❑ Is there existence of an ad hoc committee bringing together public entities and private sector?
  - In the process of forming a Horticultural Working Group
- ❑ Is there current donor assistance in this area?
  - ZDA and its Corporating Partners in export promotion and market access have launched the first ever Zambia Export Product Catalogue

## [3] Strategies at regional level to manage opportunities (1)

- ❑ Have there been any attempts of regional coordination?
  - COMESA harmonization
    - Model Energy Policy Framework harmonization and
    - Consumer price index harmonization etc.
  - Regional Trade Facilitation Programme is seeking to make regional trade much faster
    - Eg Establishment of 3 One Stop Border Post (OSBP) one of them being at Chirundu between Zambia and Zimbabwe, Nakonde at Zambia Tanzania Border, and Kasumbalesa between Zambia and DRC

## [3] Strategies at regional level to manage opportunities (2)

❑ Are there any attempts to stimulate peri-urban horticulture?

- MACO and Corporating Partners have been funding Projects to assist smallholder farmers access water for irrigation in some districts for producing horticultural crops
- JICA Master Plan where promotion of irrigated agriculture for smallholders in the peri-urban Areas in Zambia has been articulated
- International Development Enterprise (IDE) Zambia has promoted low-cost irrigation to smallholders in peri-urban areas

## [3] Strategies at regional level to manage opportunities (3)

- FSRP through applied research analysis and stakeholder engagement
- Agriculture Water Management Solutions Project (AWM) under the International Water Management Institute works with the Farming Systems Association of Zambia to promote investments in smallholder irrigated agriculture (horticulture) as well as resolving supply chains constraints

Thank you