

Crop Marketing and Regional Maize Markets

Outreach Sessions at ACF Secretariat - July 7, 2006

Objectives:

- 1) To review long-term prospects for regional trade in maize and mealie meal.
- 2) To review prospects for exports during the coming season as well as likely impact (on prices, production and trade relations in the region) of an export ban.
- 3) To develop strategies for ensuring predictable maize supply, at optimum prices, for local consumption and export during surplus and deficit years.

Short Presentations:

- A. FSRP, "[Overview of Production and Marketing Trends](#)" – Jones Govereh
1) trends in production and trade; 2) deficit years import needs, moderating impact on prices; 3) surplus years; impact of the ban: price effect; quantify impact on winners and losers (FSRP)
- B. GTAZ, "[Prospects for regional maize exports from Zambia](#)" – Larry Heystek
1) current and prospective markets; 2) quantities required; 3) export parity prices; 4) regional competition; 5) Alternative maize supply and export responses during deficit years for all actors in the value chain. 6) Impact of maize ban on markets
- C. MAZ, "[Prospects for regional maize meal exports from Zambia](#)" – Peter Cottan
1) current and prospective markets; 2) quantities required; 3) export parity prices; 4) regional competition; 5) Prospects for imports and re-exports.
- D. ZNFU, "[Farmer incentives for producing surplus for export.](#)" – Ellah Chembe
1) Impact of the export ban on farmer incentives; 2) Alternative production responses, Impact of maize imports on production/prices during surplus and deficit periods
- E. MACO, "[Supply Outlook and Regulatory framework for regional maize trade.](#)" – Hargreaves Sikwibele
1) Review of statutory instruments (SIs) utilized for controlling maize exports and imports; 2) Current SI's in effect controlling maize trade
- F. COMESA, "[Consequences of maize bans on regional trade](#)" – Chris Muyunda
1) Regional trade in maize, 2) Government commitments to existing regional trade agreements; 3) Pros and cons of respecting these agreements.

Each presenter will be allowed 5 power point slides and a maximum of 10 minutes for presentation. Short handouts are encouraged to give supplementary details.